



# agenda | 2018

June 12-13, 2018 | High Point University | High Point, N.C.

## TUESDAY, JUNE 12<sup>TH</sup>

5:30-7:00 pm	<b>Registration</b>	Commerce Foyer
6:00-7:00 pm	<b>Networking Cocktail Reception</b>	Commerce Ballroom & Veranda

## WEDNESDAY, JUNE 13<sup>TH</sup>

7:30-8:30 am	<b>Registration &amp; Continental Breakfast</b>	Phillips Hall Lobby
8:30-8:35 am	<b>Welcome - Bill McLoughlin, Furniture Today</b>	Phillips Hall
8:35-9:30 am	<b>Keynote Address - <i>Losing Sleep: Challenges in Supply Chain Management</i></b> <i>Ken Smith, Smith Leonard PLLC</i>	Phillips Hall
9:30-10:00 am	<b>Networking Break</b>	Phillips Hall Lobby
10:00-11:15 am	<b>LTL Panel - <i>Running on the Red Line</i></b> The challenges are many for specialty furniture carriers. Ongoing driver shortages, a mandate for electronic logging devices and increasing demand have trucking companies chasing to keep up. How are carriers managing these pinch points, and how can their customers help? <i>Moderator: Mark Fierek, AHFA &amp; Manna Freight Systems</i> • Ron Borgman, Schneider • Richard Tucker, Shelba D. Johnson Trucking • Stan Froneberger, SunBelt Xpress	Phillips Hall
11:15 am-12:30 pm	<b>Manufacturer Panel - <i>Re-Forging the Supply Chain</i></b> A long global supply chain is nothing new, but speeding goods to market has never been more important. Manufacturers/distributors discuss emerging technologies, best practices, and information management and utilization to eliminate bottlenecks from factory to customer. Our panel of manufacturers will discuss the issues impacting them today and in the future - including dedicated warehousing/inventory to service ecommerce, supply chain security, working with carriers and 3PLs to smooth the flow. <i>Moderator: Powell Slaughter, Furniture Today</i> • Robert Buford, Home Meridian International • Steve Wolfe, Stanley Furniture • Ken Fister, La-Z-Boy	Phillips Hall
12:30-1:30 pm	<b>Lunch</b>	Wanek Farmer's Market
1:30-2:45 pm	<b>Home Delivery Panel: <i>"We Want It Now!"</i></b> Consumer expectations for delivery keep rising, and the growing amount of furniture sold via the Internet keeps increasing pressure on final-mile providers to keep up. How do experts in the field maintain high levels of service in the face of ever-increasing demand? <i>Moderator: Mark Fierek, AHFA &amp; Manna Freight Systems</i> • Aimee Boozer, Sun Delivery • Chuck Martin, Manna Freight Systems • Josh DeLay, J.B. Hunt Transportation	Phillips Hall
2:45-3:00 pm	<b>Networking Break</b>	Phillips Hall Lobby
3:00-4:15 pm	<b>Retail Panel: <i>Taking Control</i></b> Retailers, whether sourcing on their own or through vendor partners, need supply chain visibility to plan events and keep consumers informed about their purchases. Experts share their best practices for controlling the flow of product to, in and out of their warehouses. <i>Moderator: Powell Slaughter, Furniture Today</i> • Christopher Bell, Wayfair • Tony Mitchell, American Furniture Warehouse • Tim Dougherty, Jerome's Furniture	Phillips Hall
4:15 pm	<b>Wrap-Up &amp; Adjourn - Bill McLoughlin, Furniture Today</b>	Phillips Hall